

## The Public Relations Strategic Toolkit An Essential Guide To Successful Public Relations Practice

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The Public Relations Strategic Toolkit by Alison Theaker and Heather Yaxley is a toolkit as the title suggests. The book is a mix of public relations theory, case studies and practical guidance. It provides a thorough grounding for anyone new to the industry and is an instant aide memoir for experienced practitioners.

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The Public Relations Strategic Toolkit presents guidance to instruct and educate students and professionals of public relations and corporate communications. Alison Theaker and Heather Yaxley cover every aspect of critical practice, including definitions

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The Public Relations Strategic Toolkit provides a structured approach to understanding public relations and corporate communications. The focus is on professional skills development as well as approaches that are widely recognised as 'best practice'. Original methods are considered alongside well established procedures to ensure the changing requirements of contemporary practice are reflected.

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Public Relations has long aspired to be seen as a strategic management function, given the same respect in the board room as marketing and human resources. However, in 2011 US scholar James Grunig argued that rather than being seen as strategic management, ' public relations has been institutionalized as a symbolic-interpretive activity that organizations use to exert their power over publics and to disguise the consequences of their behaviors from publics, governments, and the media ' .

~~Public relations as strategic management — PR Academy~~

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"The Public Relations Strategic Toolkit presents guidance to instruct and educate students and professionals of public relations and corporate communications. Alison Theaker and Heather Yaxley cover every aspect of critical practice, including definitions of public relations, key theoretical concepts and both original and established methodological approaches. Case studies and interviews are featured throughout, providing real-world examples of 'best practice' and tips for professional development. The new edition is fully revised with brand new case studies and updated content which reflect significant developments in theory and contemporary practice. It puts particular emphasis on the use of technology (including automation) and social media in

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current public relations planning, corporate communications and stakeholder engagement. Sections are divided into four parts; covering the public relations profession, campaign planning, corporate communication and stakeholder engagement. Features include: definitions of key terms contemporary case studies interviews with practitioners handy checklists practical activities and assignments. By combining theory and practice, with an invaluable insight from experts in the field, this guide will introduce readers to all the professional skills needed for a career in public relations."--Provided by publisher.

Drawing on contemporary PR work, the book offers a preview of the future of public relations - and a practical roadmap for becoming a strategic communicator, no matter who you're working with, or what challenges you're up against.

With nearly thirty years of experience as both a public relations teacher and practitioner, Barbara Diggs-Brown has written a text based on her unwavering belief that to practice effective public relations today requires strategic thinking and audience focus, which can only be accomplished by listening and hearing audiences through formative, process, and evaluative research. In addition to highlighting audience-focused principles and techniques of audience research and recurring assessment, STRATEGIC PUBLIC RELATIONS: AN AUDIENCE-FOCUSED APPROACH is based on the premise that public relations is a management function, one coordinated with an organization's other management divisions. Intended for undergraduate courses in PR, serving both majors in the field and nonmajors, this text provides a comprehensive survey of PR's foundations, processes, tactics, and contexts. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

First published in 2004. Routledge is an imprint of Taylor & Francis, an informa company.

This second edition of Erica Weintraub Austin and Bruce E. Pinkleton 's popular text, Strategic Public Relations Management, helps readers move from a tactical public relations approach to a strategic management style. Building on the first edition, it demonstrates skillful use of research and planning techniques, providing updated research methods that make use of the Internet and programs aiding data entry and analysis. This version also expands its focus to communication program planning more broadly. Chapters in the book cover such critical topics as: \*creating a framework for planning; \*identifying the elements of a campaign; \*determining research needs and developing the research plan; \*gathering useful data for strategic guidance; \*making research decisions; and \*applying theory to professional practice. This book is valuable as a text in public relations management and communication campaigns courses, while also serving as a reference for practitioners. It introduces readers to the tools necessary for developing and presenting comprehensive, effective, and accountable public relations plans, ensuring they are well prepared for managing and executing communication campaigns.

In this updated edition of the successful Public Relations Handbook, a detailed introduction to the theories and practices of the public relations industry is given. Broad in scope, it; traces the history and development of public relations, explores ethical

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issues which affect the industry, examines its relationships with politics, lobbying organisations and journalism, assesses its professionalism and regulation, and advises on training and entry into the profession. It includes: interviews with press officers and PR agents about their working practices case studies, examples, press releases and illustrations from a range of campaigns including Railtrack, Marks and Spencer, Guinness and the Metropolitan Police specialist chapters on financial public relations, global PR, business ethics, on-line promotion and the challenges of new technology over twenty illustrations from recent PR campaigns. In this revised and updated practical text, Alison Theaker successfully combines theoretical and organisational frameworks for studying public relations with examples of how the industry works in practice.

Developed for advanced students in public relations, *Cases in Public Relations Management* uses recent cases in public relations that had outcomes varying from expected to unsuccessful. The text challenges students to think analytically, strategically, and practically. Each case is based on real events, and is designed to encourage discussion, debate, and exploration of the options available to today's strategic public relations manager. Key features of this text include coverage of the latest controversies in current events, discussion of the ethical issues that have made headlines in recent years, and strategies used by public relations practitioners. Each case has extensive supplemental materials taken directly from the case for students' further investigation and discussion. The case study approach encourages readers to assess what they know about communication theory, the public relations process, and management practices, and prepares them for their future careers as PR practitioners. New to the second edition are: 27 new case studies, including coverage of social media and social responsibility elements New chapters on corporate social responsibility (CSR) and activism End-of-chapter exercises Embedded hyperlinks in eBook Fully enhanced companion website that includes: Instructor resources: PowerPoint presentations, Video Clips, Case Supplements, Instructor Guides Student resources: Quizzes, Glossary, Case Supplements

The communications world is undergoing a seismic shift. The Web is colliding with the old way of doing things, shaking and rolling the marketing landscape as we know it. As the collision subsides and the market forces settle, PR is rising up to a new level of importance. Why exactly is this happening? For one, fragmentation. A new set of communication mediums ranging from blogs to podcasts to satellite radio are fragmenting the media landscape, making it harder to reach customers than ever before. Second, saturation. Advertising, which once reigned supreme in the marketing mix, is failing to have the impact it once had thanks to intense competition for consumer attention and the rising popularity of technologies like TiVo, which make it easy to block out TV ads. Third, reputation. With an overabundance of products from which to choose, consumers increasingly want to buy from companies they deem socially responsible, and they're using the Internet to learn the details. The new world order has created a new set of challenges, and PR is emerging as the marketing discipline best positioned to respond. Consider this: in a recent study by the USC Annenberg Strategic Public Relations Center, CEOs rated PR as one of the top contributors to organizational success. That's right, PR was right at the top of a list that included other major corporate functions, including human resources, legal, sales, strategic planning, information systems, and security. Just a few years ago, CEOs ranked PR near the bottom of these same corporate functions. PR has come a long way in a short amount of time. Increasingly, companies

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are backing their commitment to PR with their wallets. PR salaries are on the rise, and companies are adding staff to their ranks. Over the next five years, PR spending is expected to increase 11.8 percent to \$4.26 billion, according to a recent Veronis Suhler Stevenson Communications Industry Forecast. But while companies are starting to see the connection between PR and organizational success, most continue to take a tactical approach to this medium, failing to harness the full power it can provide. If used strategically, PR can dramatically improve almost every facet of a business. It can expand customer base, increase revenue, boost reputation, attract first-rate talent, and enhance the perceived value of a company, to name just a few. The power of PR is astounding. Yet few companies leverage its fullest potential. In the new marketing landscape, companies that fail to treat PR strategically are putting themselves at risk. Unlike most other books on the market that focus on developing press releases and other PR tactics, Strategic Public Relations connects the dots to show you how you can more fully leverage the power of PR to achieve your most important business objectives. The initial pages of the book explain why a strategic approach to PR is critical to your success. Specifically, you'll learn what PR can do and what it can't, and why harnessing your PR program to your broader business strategy is your golden key to success. The book then provides ten guiding principles designed to help you take your PR program to the next level. Each of these principles is designed to be straightforward and simple so they can easily be applied to achieve better results. The lessons offered in this book are based on a tried-and-true approach to PR the authors have developed and perfected over the course of their careers. Over the last two decades, Jennifer Gehrt and Colleen Moffitt have worked on the inside of worldwide PR agencies such as Waggener Edstrom and within the walls of influential corporations such as Microsoft, RealNetworks, AT&T Wireless, and Tegic Communications/AOL. They have worked in the trenches with small and medium-size businesses and major corporations in a variety of industries, helping them to develop thoughtful PR programs that accr

As the media grow more ruthless, the role of public relations becomes increasingly complex and critical. Savvy business people know that how a company conveys and maintains its image has never been more important or more challenging. The Handbook of Strategic Public Relations & Integrated Communication is the definitive resource for communications professionals. Featuring the expertise of the world's foremost public relations and marketing authorities, it is the first book of its kind to combine the art and science of marketing, public relations and communications.

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